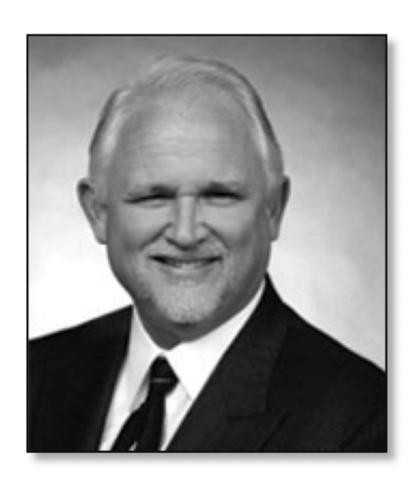
#### Workforce Development Wrap-Up



Michael G. Beason
Founder and CEO
Supplier Excellence Alliance





#### The SEA Roadmap

	Stage One	Stage Two	Stage Three
	Stabilization	Integration	Sustaining
Leadership & Culture	1.1.1 Strategic Planning Process     1.1.2 Leadership Communication Process     1.1.3 Organizational Performance Review Process     1.1.4 Continuous Improvement Management Process     1.1.5 Workforce Development Integration Process	1.2.1 Supply Chain Integration Process	1.3.1 New Product Startup Process
Workforce Development	2.1.1 Job Skills & Cross-Training Certification Process	2.2.1 Continuous Improvement Process	
Operational Excellence	3.1.1 Kaizen Process 3.1.2 6S Visual Workplace Process 3.1.3 Quick Changeover/SMED Process	3.2.1 Material Management Process 3.2.2 Production Planning Process 3.2.3 Development Process	
Business Results	4.1.1 Inventory Turns 4.1.2 Sales/Employee 4.1.3 On-Time Delivery 4.1.4 Parts per Million		4.3.1 Process Maturity 4.3.2 Quick Ratio

2011 Roadmap v2

**Certification Level** 

Bronze OTD 90-94.9%, PPM<15,000 Silver OTD 95-98.9%, PPM<10,000 Gold OTD 99-100%, PPM<2,500



#### Processes: Workforce Development

#### 2.1.1 Job Skills & Cross-Training Certification Process

How is job skills training and certification accomplished? How does your organization ensure that processes selected are linked to key priorities for improvement? How is cross-training accomplished? How is the team of master trainers maintained and expanded? How is the training and cross-training program reviewed?

#### 2.2.1 Work Area Continuous Improvement Process

How is continuous improvement supported in all work areas? How are improvement projects linked to work area goals? How does the work area integrate continuous improvement into their daily operations? How are problemsolving and corrective action methods standardized in all workgroup processes? How are work areas and cells reviewed by senior management? How are statistical methods integrated into the standard work for appropriate managed processes? How are process control plans developed and implemented? How are statistical methods reviewed and their application improved?

## **Managing Change**

- Establishing a high performance workforce development system maximizes performance and is therefore desirable
- Establishing a high performance workforce development system is a change
- Effective change management requires certain elements to be successful

# **Change Elements**

**Create a Sense of Urgency** 

**Institutionalize New Approaches** 

**Empower Employees** 

**Create a Guiding Coalition** 

**Create the Vision and Values** 

**Share the Vision** 

**Create an Action Plan** 

**Recognize Wins** 

**Sponsor More Change** 

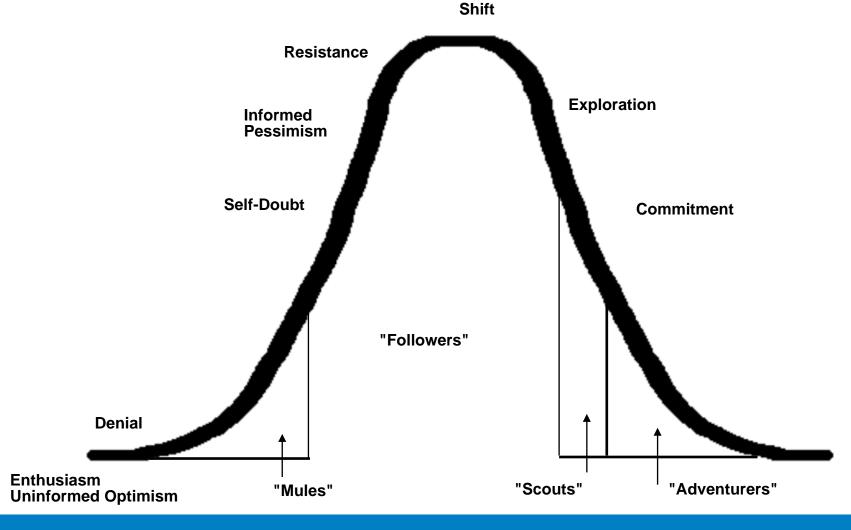
#### Professor John Kotter

- Leading Change
- The Heart of Change
- What Leaders Really Do
- A Sense of Urgency
- Our Iceberg is Melting
- Buy-In

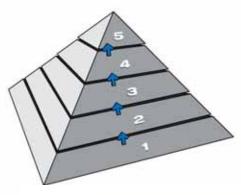
## **Step-by-Step Plan**

- Establish a Sense of Urgency
- Establish a Powerful Guiding Coalition
- Create a Vision
- Communicate the Vision
- Empower Others to Act on the Vision
- Planning for and Creating Short-Term Wins
- Consolidating Improvements and Producing Still More Change
- Institutionalize New Approaches

# **Change Model**

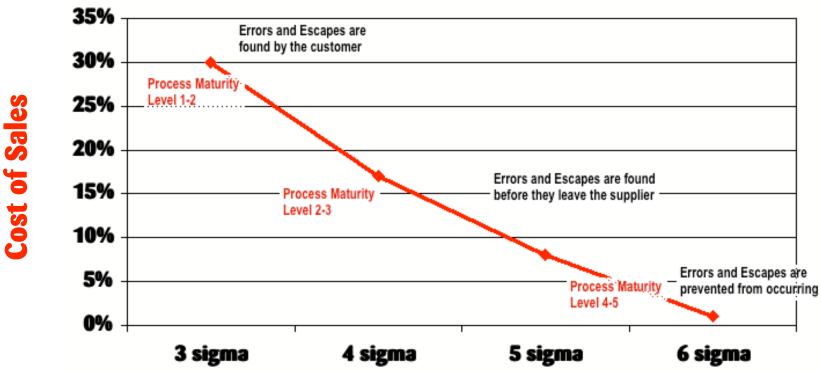


#### What's in it for me?



#### ▼ Process Maturity Levels

- 5 The process shows continuous positive trends and benchmarks world-class
- 4 The process is under process control, is analyzed, and improved using data
- 3 The process has certified trainers and is standardized
- 2 The process has been documented to the work instruction level
- 1 The process has been identified, defined, and has an owner



#### **Thank You**

